THE NEW COMMODITY MARKETS: I. INTRODUCTION

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PLAN FOR THE LECTURES

Lecture I: Commodity Markets

Production, Transportation, Storage, Delivery

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- Spot / Forward Markets
- Convenience Yield

Lecture II: Spread Options

- Why Spread Options
- Spark Spread Options
- Real Option Theory Asset Valuation
- More Asset Valuation
 - Plant Optionality Valuation
 - Financial Valuation
 - Valuing Storage Facilities
- Related Markets
 - Weather Markets
 - Emission Markets

BASIC TEXTBOOKS ON THE SUBJECT

F.E. Benth, J.S. Benth, and S. Koekebakker, Stochastic Modeling of Electricity and Related Markets, World Scientific, Advanced Series in Statistical Science & Applied Probability, vol.11, 2008



L. Clewlow, and C. Strickland,

Energy Derivatives: Pricing and Risk Management, Lacima Productions, 2000



A. Eydeland, and K. Wolyniec,

Energy and Power Risk Management: New Developments in Modeling, Pricing and Hedging, Wiley, Finance, 2003



H. Geman,

Commodities and commodity derivatives: Modeling and Pricing of Agriculturals, Metals and Energy, Wiley. Finance, 2005



H. Geman,

Risk Management in Commodity Markets: From Shipping to Agriculturals and Energy, Wiley, Finance, 2008



R. Weron,

Modeling and and Forecastig Electricity Loads and Prices: a statistical approach, Wiley, Finance, 2007

COMMODITIES: AS AN ASSET CLASS

Pricing by Equilibrium Arguments

- Supply / Demand
- Inventory (Storage / Delivery)
- Convenience yield
- Standard Valuation Methods do not apply (e.g. present value of flow of future dividend)

Physical Markets

- Spot (immediate delivery) Markets
- Forward Markets

Volume Explosion with Financially Settled Contracts

- Physical / Financial Contracts
- Exchanges serve as Clearing Houses
- Speculators provide Liquidity

Diversification (believed to be negatively correlated with stocks)

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Some Exchanges (US & Europe)

A given commodity is traded on one (or a small number of) specialized exchange (s)

Exchange	Location	Contracts
Chicago Board of Trade (CBOT)	Chicago	Grains, Ethanol, Metals
Chicago Mercantile Exch. (CME)	Chicago, US	Meats, Currencies, Eurodollars
Intercontinental Exch. (ICE)	Atlanta, US	Energy, Emissions, Agricultural
Kansas City Board of Trade (KCBT)	Kansas City, US	Agricultural
New York Merc. Exch. (NYMEX)	New York, US	Energy, Prec. Metals, Indust. Metals
Climex (CLIMEX)	Amsterdam, NL.	Emissions
NYSE Liffe	Europe	Agricultural
European Climate Exch. (ECX)	Europe	Emissions
London Metal Exch. (LME)	London, UK	Industrial Metals, Plastics

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GAINING EXPOSURE TO COMMODITY

- Purchasing Physical Commodity
 - Transportation / Delivery
 - Storage /Perishability
- Purchasing Stock in Commodity Intensive Businesses
 - Indirect exposure
 - Shares of natural resource companies non-perfectly correlated with commodity prices

- Investing in Commodity Futures & Options
 - Transparency & Integrity (clearing)
 - Small initial investment (margin calls)
 - Careful Rolling (e.g. to avoid physical delivery)
- Investing in Commodity Indexes and Commodity Funds
 - Passive investment (no need for a CTA)
 - Can reconstruct historical performance

ORIGINAL COMMODITY INDEXES

	CRB/CCI	GSCI	Rogers RMI	DJ-AIG
Started	11957/986	1992	1998	1999
Exchange Traded	Yes	Yes	No	No
Number of Components	17	22	35	20
Energy	18%	50%	44%	31%
Metals (Gold)	24 6	12 2	21 3	29 9
Grains	18	18	21	21
Food/Fiber	30	10	11	10
Livestock	12	11	3	9

MAJOR COMMODITY INDEXES

Sector	Commodity	Exchange	Ticker	S&P - GSCI Weights	DJ-UBSCI Weights
Number Total Weights				24 99.99%	19 100.00%
Energy Energy Energy Energy Energy Energy	Oil (Brent crude) Oil (WTI crude) Oil (GasOil) Oil (#2 Heating) Natural gas Oil (RBOB)	IPE NYM IPE NYM NYM NYM	LO CL QS HO NG RB	13.25% 37.51% 4.54% 4.19% 4.14% 4.75%	13.75% 3.65% 11.89% 3.71%
Industrial Metals Industrial Metals Industrial Metals Industrial Metals Industrial Metals	Aluminum Copper Lead Nickel Zinc	LME LME LME LME LME	AH CA PB NI ZS	2.33% 3.22% 0.45% 0.78% 0.60%	7.00% 7.31% 2.88% 3.14%
Precious Metals Precious Metals	Gold Silver	CMX CMX	GC SI	3.01% 0.32%	7.86% 2.89%

MAJOR COMMODITY INDEXES (CONT.)

Sector	Commodity	Exchange	Ticker	S&P - GSCI Weights	DJ-UBSCI Weights
A	0	000	00	0.400/	
Agriculture	Cocoa	CSC	CC	0.40%	
Agriculture	Coffee "C"	CSC	KC	0.76%	2.97%
Agriculture	Corn	CBT	С	3.55%	5.72 %
Agriculture	Cotton #2	NYC	CT	1.19%	2.27%
Agriculture	Wheat (Kansas)	KCBT	KW	0.82%	
Agriculture	Soybean oil	CBT	BO		2.88%
Agriculture	Soybeans	CBT	S	2.64%	7.60%
Agriculture	Sugar	CSC	SB	2.33%	2.99%
Agriculture	Wheat (Chicago)	CBT	W	3.90%	4.80%
Livestock	Feeder cattle	CME	FC	0.61%	
Livestock	Lean hogs	CME	LH	1.51%	2.40%
Livestock	Live cattle	CME	LC	3.19%	4.29%

DB LIQUIDITY COMMODITY INDEX (DBLCI)

- Launched in 2003
- Equally weighted

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Basis for Index Tracking Funds

	Index Weight	Contract Months	Exchange
Eporal			
Energy			
WTI Crude Oil	35.00%	Jan-Dec	NYMEX
Heating Oil	20.00%	Jan-Dec	NYMEX
Precious Metals			
Gold	10.00%	Dec	COMEX
Industrial Metals			
Aluminium	12.50%	Dec	LME
Grains			
Corn	11.25%	Dec	CBOT
Wheat	11.25%	Dec	CBOT

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IMPACT OF LONG-ONLY INDEX FUNDS

Empirical Facts

- In 2006 2007, index fund investment increased from 90 billion to 200 billion USD (source: Barclays)
- Simultaneously, commodity prices increased 71% as measured by the CRB index
- Prices declined from June 2008 through early 2009

Possible explanations

- Large scale speculative buying by index funds created a bubble, (futures prices far exceeded fundamental values)
- Some economists (Krugman 2008; Pirrong 2008; Sanders and Irwin 2008, Hamilton 2009, Kilian 2009) are skeptic about the "bubble theory"

"... Prices of commodities are set by **supply-demand**, rapid growth in emerging economies (e.g. China) increased demand and caused the 2008 surge in price."

COMMODITY INDEX INVESTING UNDER ATTACK

- Increased participation in futures markets by nontraditional investors deemed disruptive
- Blamed for the 2007-2008 Food Crisis: "Casino of Hunger: How Wall Street Speculators Fueled the Global Food Crisis"
- A report from U.S. Senate Permanent Subcommittee on Investigation

"... finds that there is significant and persuasive evidence to conclude that these commodity index traders, in the aggregate, were one of the major causes of unwarranted changeshere increases in the price of wheat futures contracts relative to the price of wheat in the cash market....."

48 Agriculture Ministers meeting in Berlin said there were

"... concerned that excessive price volatility and speculation on international agricultural markets might constitute a threat to food security, according to a joint statement handed out to reporters on Jan. 22, 2011...."

RETURN CORRELATIONS ARE NO LONGER WHAT THEY USED TO BE

Empirical Facts

- Commodity Index trading tightened correlations between commodities (Tang-Xiong 2010)
- Scale dependent phenomenon: Do high frequency traders see these correlation increases?

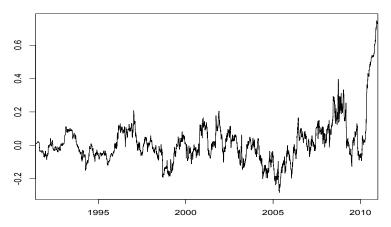
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Financialization of Commodities: two talks during this workshop

- Wei Xiong
- Ronnie Sircar

ARE COMMODITIES UNCORRELATED WITH EQUITIES?

Time Series Plot of BETA.ts



Instantaneous Dependence (β) of GSCI-TR returns upon S&P 500 returns

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FIRST CHALLENGE: CONSTRUCTING FORWARD CURVES

How can it be a challenge?

- Just do a PCA !
 - ▶ "OK" for Crude Oil (backwardation/contango \rightarrow 3 factors)
 - Not settled for Gas
 - Does not work for Electricity
- Extreme complexity & size of the data (location, grade, peak/off peak, firm/non firm, interruptible, swings, etc)
- Incomplete and inconsistent sources of information
- Liquidity and wide Bid-Ask spreads (smoothing)
- Length of the curve (extrapolation)

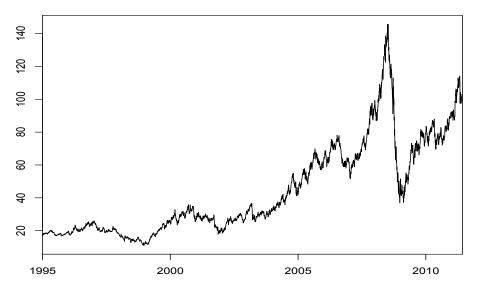
Dynamic models à la HJM:

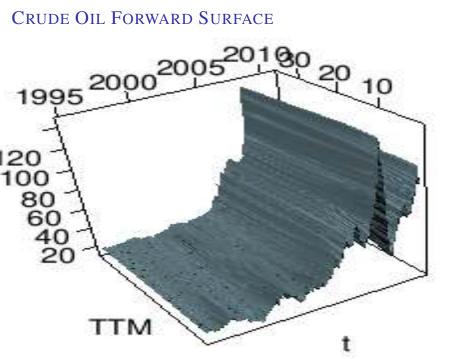
Seasonality? Mean reversion? Jumps? Spot models? Factor Models? Cost of carry / convenience yield? Consistency? Historical? Risk neutral models?

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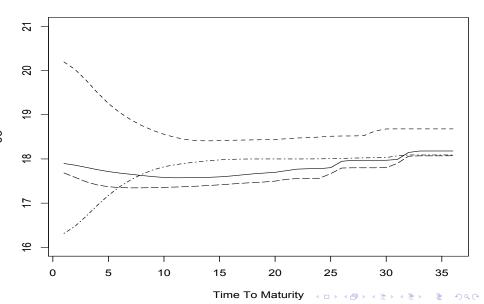
CRUDE OIL

Time Series Plot of CO.ts

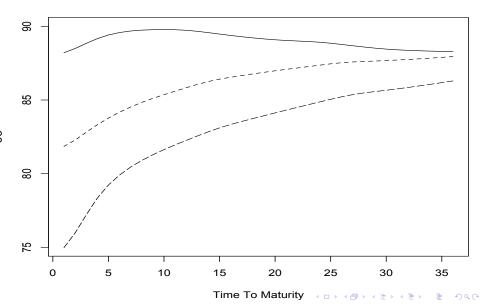




EARLY FORWARD CURVES

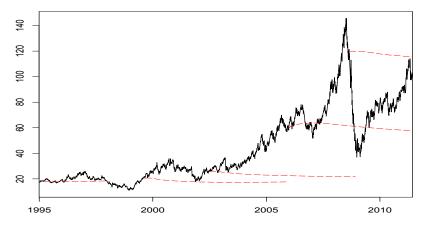


MORE CRUDE OIL FORWARD CURVES



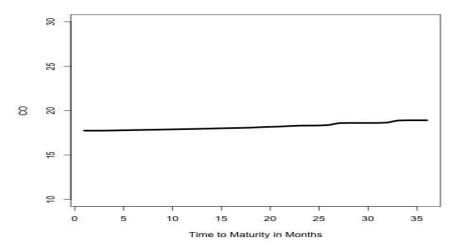
IS THE FORWARD THE EXPECTED VALUE OF FUTURE SPOTS?

Time Series Plot of CO.ts



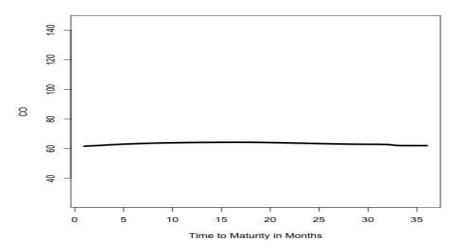
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Crude Oil Forward Curves 01/03/1995 – 12/31/1998



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CRUDE OIL FORWARD CURVES 01/02/2006 TO 12/31/2010



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SPOT FORWARD RELATIONSHIP

In financial models where one can hold positions at no cost

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F(t,T) = S(t)e^{r(T-t)}
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by a simple cash & carry arbitrage argument. In particular

 $F(t,T) = \mathbb{E}\{S(T) \,|\, \mathcal{F}_t\}$

for risk neutral expectations.

Perfect Price Discovery

In general (theory of normal backwardation)

- F(t, T) is a **downward biased** estimate of S(T)
- Spot price exceeds the forward prices

NOTION OF CONVENIENCE YIELD

Forward Price = (risk neutral)

conditional expectation of future values of Spot Price

- No cash & carry arbitrage argument
 - Is the spot really tradable?
 - What are its dynamics?
 - How do we risk-adjust them?
- Convenience Yield for storable commodities
 - Natural Gas, Crude Oil, ...
 - Correct interest rate to compute present values

Does not apply to Electricity

SPOT-FORWARD RELATIONSHIP FOR COMMODITIES

For **storable** commodities (still same **cash & carry arbitrage** argument)

$$F(t,T) = S(t)e^{(r-\delta)(T-t)}$$

for $\delta \ge 0$ called **convenience yield**. (**NOT FOR ELECTRICITY !**) Decompose $\delta = \delta_1 - c$ with

- δ_1 benefit from owning the physical commodity
- c cost of storage

Then

$$f(t, T) = e^{r(T-t)}e^{-\delta_1(T-t)}e^{-c(T-t)}$$

- $e^{r(T-t)}$ cost of **financing** the purchase
- e^{c(T-t)} cost of storage
- $e^{-\delta_1(T-t)}$ sheer **benefit from owning** the physical commodity

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BACKWARDATION / CONTANGO DUALITY

Backwardation

•
$$T \hookrightarrow F(t, T) = S(t)e^{(r+c-\delta_1)(T-t)}$$
 decreasing if $r + c < \delta_1$

- Low cost of storage
- Low interest rate
- High benefit in holding the commodity

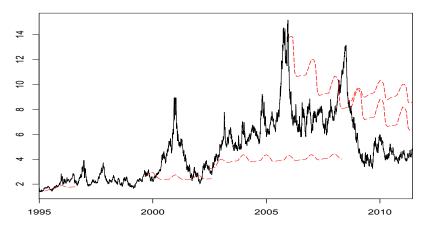
Contango

►
$$T \hookrightarrow F(t, T) = S(t)e^{(r+c-\delta_1)(T-t)}$$
 increasing if $r + c \ge \delta_1$

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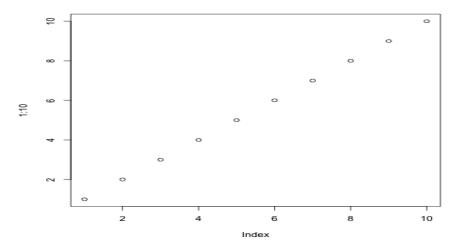
NATURAL GAS

Time Series Plot of NG.ts



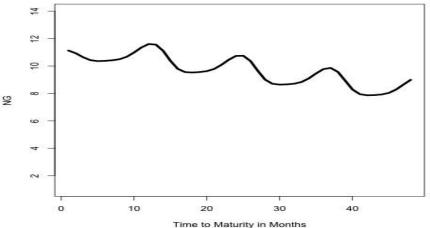
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NG FORWARD CURVES 01/03/1995 - 12/31/1998



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NG FORWARD CURVES 01/02/2006 TO 12/31/2010



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COMMODITY CONVENIENCE YIELD MODELS

Gibson-Schwartz Two-factor model

- S_t commodity spot price
- δ_t convenience yield

Risk Neutral Dynamics

$$dS_t = (r_t - \delta_t)S_t dt + \sigma S_t dW_t^1,$$

$$d\delta_t = \kappa(\theta - \delta_t)dt + \sigma_\delta dW_t^2$$

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Major Problems

- Explicit formulae (exponential affine model)
- Convenience yield implied from forward contract prices
- Unstable & Inconsistent (R.C.-M. Ludkovski)

LACK OF CONSISTENCY

Exponential Affine Model

$$F(t, T) = S_t e^{\int_t^T r_s ds} e^{B(t, T)\delta_t + A(t, T)}$$

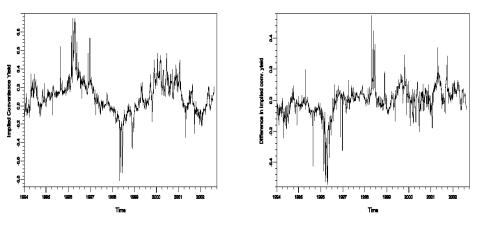
where

$$B(t, T) = \frac{e^{-\kappa(T-t)} - 1}{\kappa},$$

$$A(t, T) = \frac{\kappa\theta + \rho\sigma_s\gamma}{\kappa^2} (1 - e^{-\kappa(T-t)} - \kappa(T-t)) + \frac{\gamma^2}{\kappa^3} (2\kappa(T-t) - 3 + 4e^{-\kappa(T-t)} - e^{-2\kappa(T-t)}).$$

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- For each *T*, one can imply δ_t from F(t, T)
- Inconsistency in the implied δ_t
- Ignores Maturity Specific effects



Crude Oil convenience yield implied by a 3 month futures contract (left) Difference in implied convenience yields between 3 and 12 month contracts.

CONVENIENCE YIELD MODELS REVISITED

Use forward $F_t = F(t, T_0)$ instead of spot S_t (T_0 fixed maturity) Historical Dynamics

$$dF_t = (\mu_t - \delta_t)F_t dt + \sigma F_t dW_t^1, d\delta_t = \kappa(\theta - \delta_t)dt + \sigma_\delta dW_t^2$$

or more generally

$$d\delta_t = b(\delta_t, F_t)dt + \sigma_{\delta}(\delta_t, F_t)dW_t^2$$

We assume

- *F_t* is tradable (hence observable)
- (Forward) convenience yield δ_t not observable (filtering)

Different from Bjork-Landen's Risk Neutral Term Structure of Convenience Yield

THE CASE OF POWER

Several obstructions

- Cannot store the physical commodity
- Delivery over a preiod [T₁, T₂] (Benth)
- Which spot price? Real time? Day-ahead? Balance-of-the-week? month? on-peak? off-peak? etc
- Does the forward price converge as the time to maturity goes to 0?

Mathematical spot?

$$S(t) = \lim_{T \downarrow t} F(t, T)$$

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Sparse Forward Data

- Lack of transparency (manipulated indexes)
- Poor (or lack of) reporting by fear of law suits
- CCRO white paper(s)

DYNAMIC MODEL FOR FORWARD CURVES

n-factor forward curve model

$$\frac{dF(t,T)}{F(t,T)} = \mu(t,T)dt + \sum_{k=1}^{n} \sigma_k(t,T)dW_k(t) \qquad t \leq T$$

• $\boldsymbol{W} = (W_1, \ldots, W_n)$ is a *n*-dimensional standard Brownian motion,

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- drift μ and volatilities σ_k are deterministic functions of t and time-of-maturity T
- $\mu(t, T) \equiv 0$ for pricing
- $\mu(t, T)$ calibrated to historical data for risk management

EXPLICIT SOLUTION

$$F(t,T) = F(0,T) \exp\left[\int_{0}^{t} \left[\mu(s,T) - \frac{1}{2}\sum_{k=1}^{n} \sigma_{k}(s,T)^{2}\right] ds + \sum_{k=1}^{n} \int_{0}^{t} \sigma_{k}(s,T) dW_{k}(s)\right]$$

Forward prices are log-normal (deterministic coefficients)

$$F(t,T) = \alpha e^{\beta X - \beta^2/2}$$

with $X \sim N(0, 1)$ and

$$\alpha = F(0, T) \exp\left[\int_0^t \mu(s, T) ds\right], \quad \text{and} \quad \beta = \sqrt{\sum_{k=1}^n \int_0^t \sigma_k(s, T)^2 ds}$$

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DYNAMICS OF THE SPOT PRICE

Spot price left hand of forward curve

$$S(t) = F(t, t)$$

We get

$$S(t) = F(0, t) \exp\left[\int_0^t [\mu(s, t) - \frac{1}{2} \sum_{k=1}^n \sigma_k(s, t)^2] ds + \sum_{k=1}^n \int_0^t \sigma_k(s, t) dW_k(s)\right]$$

and differentiating both sides we get:

$$dS(t) = S(t) \left[\left(\frac{1}{F(0,t)} \frac{\partial F(0,t)}{\partial t} + \mu(t,t) + \int_0^t \frac{\partial \mu(s,t)}{\partial t} ds - \frac{1}{2} \sigma_S(t)^2 - \sum_{k=1}^n \int_0^t \sigma_k(s,t) \frac{\partial \sigma_k(s,t)}{\partial t} ds + \sum_{k=1}^n \int_0^t \frac{\partial \sigma_k(s,t)}{\partial t} dW_k(s) \right) dt + \sum_{k=1}^n \sigma_k(t,t) dW_k(t) \right]$$

Spot volatility

$$\sigma_{S}(t)^{2} = \sum_{k=1}^{n} \sigma_{k}(t, t)^{2}.$$
 (1)

SPOT DYNAMICS CONT.

Clewlow - Strickland

Hence

$$\frac{dS(t)}{S(t)} = \left[\frac{\partial \log F(0,t)}{\partial t} + D(t)\right] dt + \sum_{k=1}^{n} \sigma_k(t,t) dW_k(t)$$

with drift

$$D(t) = \mu(t,t) - \frac{1}{2}\sigma_{s}(t)^{2} + \int_{0}^{t} \frac{\partial\mu(s,t)}{\partial t} ds - \sum_{k=1}^{n} \int_{0}^{t} \sigma_{k}(s,t) \frac{\partial\sigma_{k}(s,t)}{\partial t} ds$$
$$+ \sum_{k=1}^{n} \int_{0}^{t} \frac{\partial\sigma_{k}(s,t)}{\partial t} dW_{k}(s)$$

REMARKS

Still Clewlow - Strickland

Interpretation of drift (in a risk-neutral setting)

- logarithmic derivative of the forward can be interpreted as a discount rate (*i.e.*, the running interest rate)
- D(t) can be interpreted as a convenience yield
- Drift generally not Markovian

• Particular case
$$n = 1$$
, $\mu(t, T) \equiv 0$, $\sigma_1(t, T) = \sigma e^{-\lambda(T-t)}$

$$D(t) = \lambda [\log F(0,t) - \log S(t)] + \frac{\sigma^2}{4} (1 - e^{-2\lambda t})$$

$$\frac{dS(t)}{S(t)} = [\mu(t) - \lambda \log S(t)]dt + \sigma dW(t)$$

exponential OU

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CHANGING VARIABLES

time-of-maturity $T \Rightarrow$ time-to-maturity τ

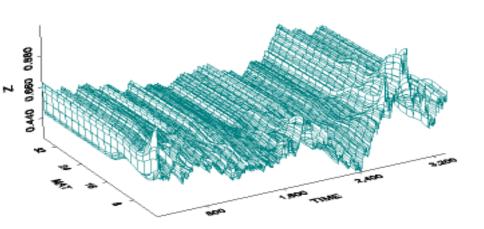
changes dependence upon t

$$t \hookrightarrow F(t,T) = F(t,t+\tau) = \tilde{F}(t,\tau)$$

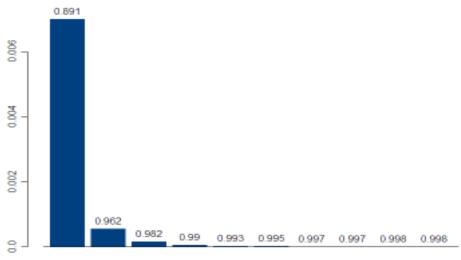
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Fixed Domain $[0,\infty)$ for $\tau \hookrightarrow \tilde{F}(t(\tau))$

HEATING OIL FORWARD SURFACE

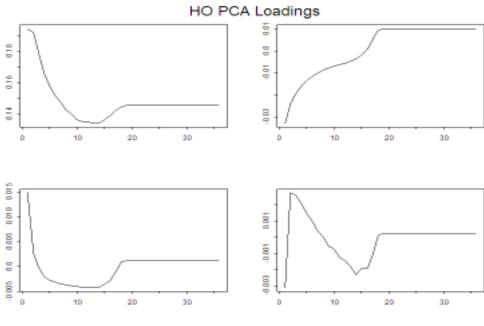


PCA of HeatingxOil Log-Returns



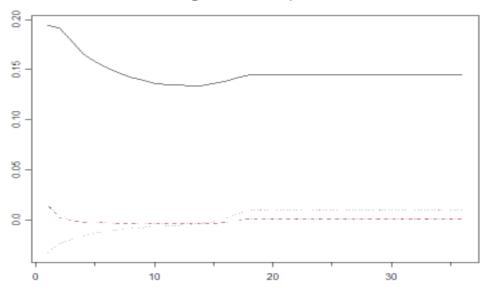
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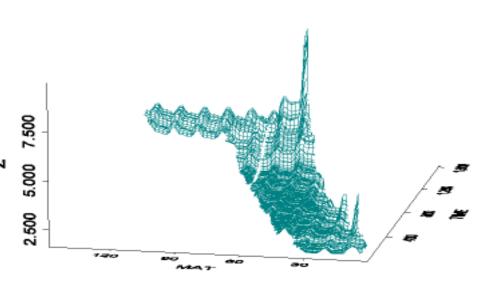
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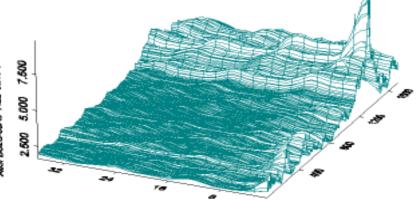


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HO Loadings on their Importance Scale





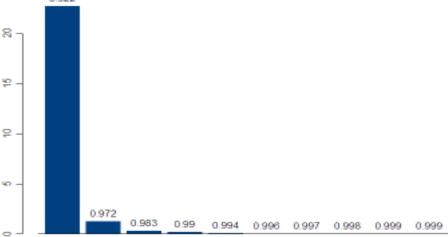


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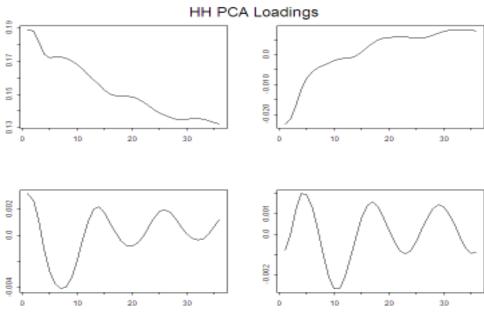
PCA of Henry Hub Natural Gas Forward Prices

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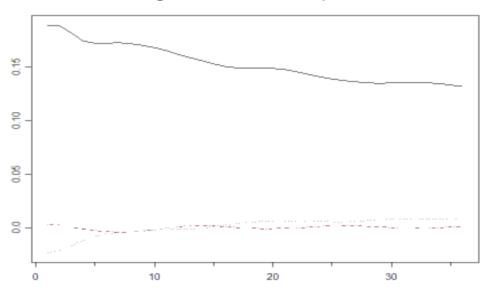


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HH Loadings on their Absolute Importance Scale



CHANGING VARIABLES

time-of-maturity $T \Rightarrow$ time-to-maturity τ

changes dependence upon t

$$t \hookrightarrow F(t,T) = F(t,t+\tau) = \tilde{F}(t,\tau)$$

For pricing purposes

For T fixed, $\{F(t, T)\}_{0 \le t \le T}$ is a martingale

For τ fixed, $\{\tilde{F}(t,\tau)\}_{0 \le t}$ is NOT a martingale $\tilde{F}(t,\tau) = F(t,t+\tau), \quad \tilde{\mu}(t,\tau) = \mu(t,t+\tau), \text{ and } \tilde{\sigma}_k(t,\tau) = \sigma_k(t,t+\tau),$

In general dynamics become

$$d\tilde{F}(t,\tau) = \tilde{F}(t,\tau) \left[\left(\tilde{\mu}(t,\tau) + \frac{\partial}{\partial \tau} \log \tilde{F}(t,\tau) \right) dt + \sum_{k=1}^{n} \tilde{\sigma}_{k}(t,\tau) dW_{k}(t) \right], \qquad \tau$$

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PCA WITH SEASONALITY

Fundamental Assumption

$$\sigma_k(t,T) = \sigma(t)\sigma_k(T-t) = \sigma(t)\sigma_k(\tau)$$

for some function $t \hookrightarrow \sigma(t)$

Notice

$$\sigma_{S}(t) = \tilde{\sigma}(0)\sigma(t)$$

provided we set:

$$\tilde{\sigma}(\tau) = \sqrt{\sum_{k=1}^{n} \sigma_k(\tau)^2}.$$

Conclusion

 $t \hookrightarrow \sigma(t)$ is (up to a constant) the **instantaneous spot volatility**

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RATIONALE FOR A NEW PCA

- Fix times-to-maturity $\tau_1, \tau_2, \ldots, \tau_N$
- ► Assume on each day *t*, quotes for the forward prices with times-of-maturity $T_1 = t + \tau_1$, $T_2 = t + \tau_2$, ..., $T_N = t + \tau_N$ are available

$$\frac{d\tilde{F}(t,\tau_i)}{\tilde{F}(t,\tau_i)} = \left(\tilde{\mu}(t,\tau_i) + \frac{\partial}{\partial\tau}\log\tilde{F}(t,\tau_i)\right)dt + \sigma(t)\sum_{k=1}^n \sigma_k(\tau_i)dW_k(t) \qquad i = 1,\ldots,N$$

Define
$$\mathbf{F} = [\sigma_k(\tau_i)]_{i=1,\ldots,N,\ k=1,\ldots,n}$$
.

$$d\log \tilde{F}(t,\tau_i) = \left(\tilde{\mu}(t,\tau_i) + \frac{\partial}{\partial \tau_i}\log \tilde{F}(t,\tau_i) - \frac{1}{2}\sigma(t)^2\tilde{\sigma}(\tau_i)^2\right)dt + \sigma(t)\sum_{k=1}^n \sigma_k(\tau_i)dW_k(t),$$

Instantaneous variance/covariance matrix $\{M(t); t \ge 0\}$ defined by:

$$d[\log \tilde{F}(\cdot, au_i), \log \tilde{F}(\cdot, au_j)]_t = M_{i,j}(t) dt$$

satisfies

$$M(t) = \sigma(t)^2 \left(\sum_{k=1}^n \sigma_k(\tau_i) \sigma_k(\tau_j) \right)$$

or equivalently

$$M(t) = \sigma(t)^2 \mathbf{F} \mathbf{F}^*$$

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STRATEGY SUMMARY

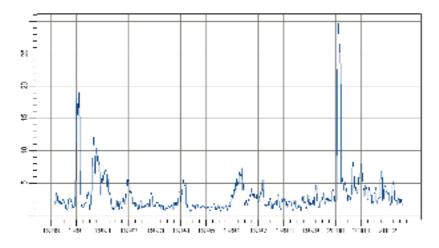
- Estimate instantaneous spot volatility σ(t) (in a rolling window)
- Estimate FF* from historical data as the empirical auto-covariance of ln(F(t, ·)) − ln(F(t − 1, ·)) after normalization by σ(t)
- Instantaneous auto-covariance structure of the entire forward curve becomes time independent
- Do SVD of auto-covariance matrix and get

 $\tau \hookrightarrow \sigma_k(\tau)$

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Choose order n of the model from their relative sizes

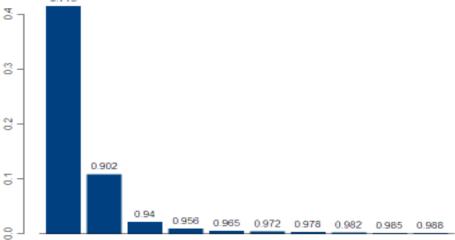
THE CASE OF NATURAL GAS



Instantaneous standard deviation of the Henry Hub natural gas spot price computed in a sliding window of length 30 days.

PCA of Henry Hub Natural Gas De-Seasonalized Forward Prices

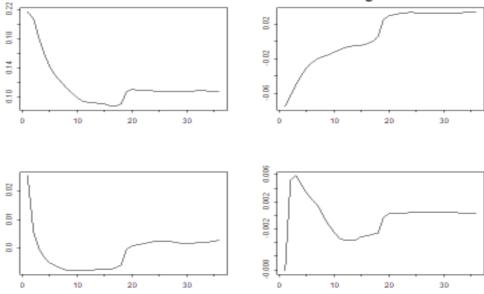




Comp.1 Comp.2 Comp.3 Comp.4 Comp.5 Comp.6 Comp.7 Comp.8 Comp.9Comp.10

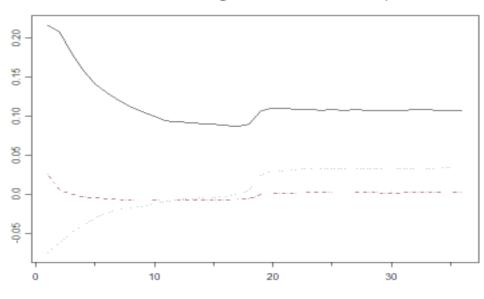
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HH De-Seasonalized PCA Loadings



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HH De-Seasonalized Loadings on their Absolute Importance Scal



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SUPPLY/DEMAND & PRICE FORMATION

Mean Reversion toward the cost of production

The example of the power prices

- Reduced Form Models
 - ► Nonlinear effects (exponential OU²)

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SUPPLY/DEMAND & PRICE FORMATION

Mean Reversion toward the cost of production The example of the power prices

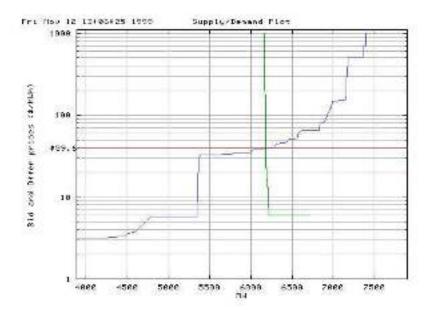
- Reduced Form Models
 - Nonlinear effects (exponential OU²)
 - Jumps (Geman-Roncoroni, textbfBenth, textbfCartea,textbfMeyer-Brandis, ...)
- Structural Models
 - Inelastic Demand
 - The Supply Stack

Barlow (based on merit order graph)

- st(x) supply at time t when power price is x
 dt(x) demand at time t when power price is x

Power price at time t is number S_t such that

$$s(S_t) = d_t(S_t)$$



Example of a merit graph (Alberta Power Pool, courtesy M. Barlow)

BARLOW'S PROPOSAL

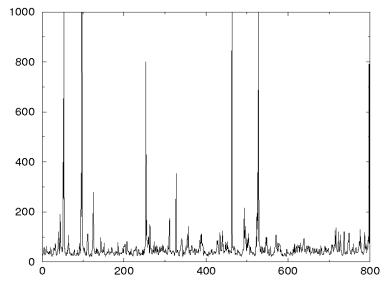
$$S(t) = \begin{cases} f_{\alpha}(X_t) & 1 + \alpha X_t > \epsilon_0 \\ \epsilon_0^{1/\alpha} & 1 + \alpha X_t \le \epsilon_0 \end{cases}$$

for the non-linear function

$$f_{\alpha}(x) = \begin{cases} (1 + \alpha x)^{1/\alpha}, & \alpha \neq 0 \\ e^{x} & \alpha = 0 \end{cases}$$

of an OU diffusion

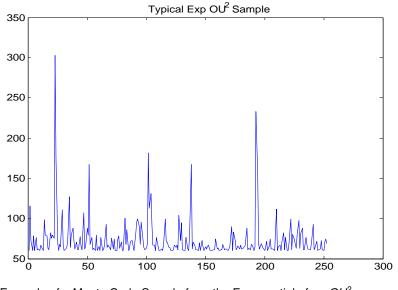
$$dX_t = -\lambda(X_t - \overline{x})dt + \sigma dW_t$$



Monte Carlo Sample from Barlow's Spot Model (courtesy M. Barlow)

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CHEAP ALTERNATIVE



Example of a Monte Carlo Sample from the Exponential of an OU^2

NEGATIVE PRICES

Consider the case of PJM

(Pennsylvania - New Jersey - Maryland)

- Over 3,000 nodes in the transmission network
- Each day, and for each node
 - Real time prices
 - Day-ahead prices
 - Hour by hour load prediction for the following day

Historical prices

In 2003 over 100,000 instances of NEGATIVE PRICES

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- Geographic clusters
- Time of the year (shoulder months)
- Time of the day (night)

Possible Explanations

- Load miss-predicted
- High temperature volatility

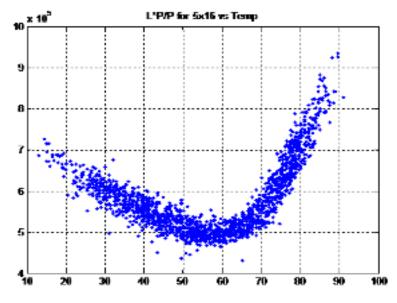
For many contracts, delivery needs to match demand

Demand for energy highly correlated with temperature

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- Heating Season (winter) HDD
- Cooling Season (summer) CDD
- Stylized Facts and First (naive) Models
 - Electricity demand = β * weather + α

LOAD / TEMPERATURE



Daily Load versus Daily Temperature (PJM)

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OTHER STATISTICAL ISSUES: MODELLING DEMAND

For many contracts, delivery needs to match demand

- Demand for energy highly correlated with temperature
 - Heating Season (winter) HDD
 - Cooling Season (summer) CDD

Stylized Facts and First (naive) Models

- Electricity demand = β * weather + α
 - Not true all the time
 - Time dependent β by filtering !
- From the stack: Correlation (Gas,Power) = f(weather)

- No significance, too unstable
- Could it be because of heavy tails?
- Weather dynamics need to be included
 - Another Source of Incompleteness

RISK MANAGEMENT EXAMPLE

In 2001, PU budget for electricity was 2.8 M \$ in the red! (PU is small)

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- Never Again such a Short Fall !!!
- Student (Greg Larkin) Senior Thesis
- Hedging Volume Risk
 - Protection against the Weather Exposure
 - Temperature Options on CDDs (Extreme Load)
- Hedging Volume & Basis Risk
 - Protection against Gas & Electricity Price Spikes
 - Gas purchase with Swing Options

MITIGATING VOLUME RISK WITH SWING OPTIONS

Exposure to spikes in prices of

- Natural Gas (used to fuel the plant)
- Electricity Spot (in case of overload)

Proposed Solution

- Forward Contracts
- Swing Options

Pretty standard

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MITIGATING VOLUME RISK

Use Swing Options

 Multiple Rights to deviate (within bounds) from base load contract level

Pricing & Hedging quite involved!

- Tree/Forest Based Methods
 - Direct Backward Dynamic Programing Induction (à la Jaillet-Ronn-Tompaidis)

New Monte Carlo Methods

 Nonparametric Regression (à la Longstaff-Schwarz) Backward Dynamic Programing Induction

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MATHEMATICS OF SWING CONTRACTS: A CRASH COURSE

Review: Classical Optimal Stopping Problem: American Option

- $X_0, X_1, X_2, \cdots, X_n, \cdots$ rewards
- Right to ONE Exercise
- Mathematical Problem

$$\sup_{0 \le \tau \le T} \mathbb{E}\{X_{\tau}\}$$

Mathematical Solution

- Snell's Envelop
- Backward Dynamic Programming Induction in Markovian Case

Standard, Well Understood

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NEW MATHEMATICAL CHALLENGES

In its simplest form the problem of Swing/Recall option pricing is an

Optimal Multiple Stopping Problem

•
$$X_0, X_1, X_2, \cdots, X_n, \cdots$$
 rewards

- Right to N Exercises
- Mathematical Problem

$$\sup_{0\leq \tau_1<\tau_2<\cdots<\tau_N\leq T}\mathbb{E}\{X_{\tau_1}+X_{\tau_2}+\cdots+X_{\tau_N}\}$$

Refraction period θ

$$\tau_1 + \theta < \tau_2 < \tau_2 + \theta < \tau_3 < \cdots < \tau_{N-1} + \theta < \tau_N$$

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Part of recall contracts & crucial for continuous time models

INSTRUMENTS WITH MULTIPLE AMERICAN EXERCISES

Ubiquitous in Energy Sector

- Swing / Recall contracts
- End user contracts (EDF)

Present in other contexts

- Fixed income markets (e.g. chooser swaps)

Fleet Purchase (airplanes, cars, · · ·)

Challenges

- Valuation
- Optimal exercise policies
- Hedging

Some Mathematical Problems

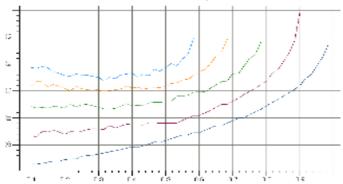
Recursive re-formulation into a hierarchy of classical optimal stopping problems

- Development of a theory of Generalized Snell's Envelop in continuous time setting
- Find a form of Backward Dynamic Programing Induction in Markovian Case
- Design & implement efficient numerical algorithms for finite horizon case

Results

- Perpetual case: abstract nonsense & characterization of the optimal policies
 R.C.& S.Dayanik (diffusion), R.C.& N.Touzi (GBM)
- Finite horizon case
 Jaillet Ronn Tomapidis (Tree) R.C. N.Touzi (GBM) B.Hambly (chooser swap)

R.C.-TOUZI, (BOUCHARD)



Multiple holes be degree a

Exercise regions for N = 5 rights and finite maturity computed by Malliavin-Monte-Carlo.

MITIGATION OF VOLUME RISK WITH TEMPERATURE OPTIONS

- Rigorous Analysis of the Dependence between the Budget Shortfall and Temperature in Princeton
- Use of Historical Data (sparse) & Define of a Temperature Protection
 - Period of the Coverage
 - Form of the Coverage
- Search for the Nearest Weather Stations with HDD/CDD Trades

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- La Guardia Airport (LGA)
- Philadelphia (PHL)
- Define a Portfolio of LGA & PHL forward / option Contracts
- Construct a LGA / PHL basket

PRICING: HOW MUCH IS IT WORTH TO PU?

Actuarial / Historical Approach

- Burn Analysis
- Temperature Modeling & Monte Carlo VaR Computations
- Not Enough Reliable Load Data

Expected (Exponential) Utility Maximization (A. Danilova)

- Use Gas & Power Contracts
- Hedging in Incomplete Models
- Indifference Pricing
- Very Difficult Numerics (whether PDE's or Monte Carlo)

THE WEATHER MARKETS

Weather is an essential economic factor

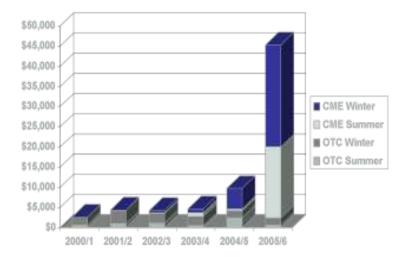
- 'Weather is not just an environmental issue; it is a major economic factor. At least 1 trillion USD of our economy is weather-sensitive' (William Daley, 1998, US Commerce Secretary)
- 20% of the world economy is estimated to be affected by weather
- Energy and other industrial sectors, Entertainment and Tourism Industry, ...

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► WRMA

Weather Derivatives as a **Risk Transfer** Mechanism (**El Karoui -Barrieu**)

SIZE OF THE WEATHER MARKET



Total Notional Value of weather contracts: (in million USD) Price Waterhouse Coopers market survey).

WEATHER DERIVATIVES

- OTC Customer tailored transactions
 - Temperature, Precipitation, Wind, Snow Fall,
- CME (\approx 50%) (Tempreature Launched in 1999)
 - 18 American cities
 - 9 European cities (London, Paris, Amsterdam, Berlin, Essen, Stockholm, Rome, Madrid and Barcelona)

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2 Japanese cities (Tokyo and Osaka)

AN EXAMPLE OF PRECIPITATION CONTRACT

- Physical Underlying Daily Index:
 - Precipitation in Paris
 - A day is a rainy day if precipitation exceeds 2mm
- Season
 - 2000: April thru August + September weekends
 - 2001: April thru August + September weekends
 - 2002: April thru August + September weekends

- Aggregate Index
 - Total Number of Rainy Days in the Season
- Pay- Off
 - Strike, Cap, Rate

RAINFALL OPTION CONTINUED

Who Wanted this Deal?

 A Natural Trying to Hedge RainFall Exposure (Asterix Amusement Park)

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Who was willing to take the other side?

- Speculators
- Insurance Companies
- Re-insurance Companies
- Statistical Arbitrageurs
- Investment Banks
- Hedge Funds
- Endowment Funds
-

OTHER EXAMPLE: PRECIPITATION / SNOW PACK

City of Sacramento

- HydroPower Electricity
- Who was on the other side?
 - Large Energy Companies (Aquila, Enron)

Who is covering for them?

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JARGON OF TEMPERATURE OPTIONS

For a given **location**, on any given day t

 $CDD_t = \max\{T_t - 65, 0\}$ $HDD_t = \max\{65 - T_t, 0\}$

Season

- One Month (CME Contracts)
- May 1st September 30 (CDD season)
- November 1st March 31st (HDD season)

Index

Aggregate number of DD in the season

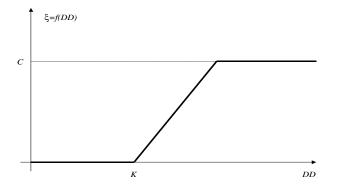
$$I = \sum_{t \in \text{Season}} CDD_t$$
 or $I = \sum_{t \in \text{Season}} HDD_t$

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Pay-Off

Strike K, Cap C, Rate α

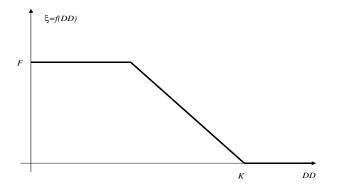
CALL WITH CAP



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 $Pay-off = min\{max\{\alpha * (I - K), 0\}, C\}$

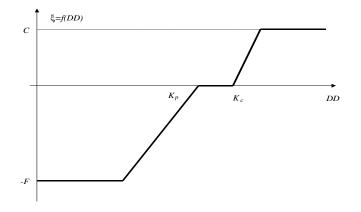
PUT WITH A FLOOR



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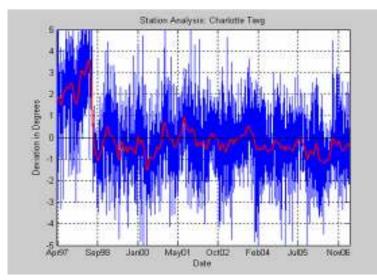
$$Pay-off = \min\{\max\{\alpha * (K - I), 0\}, C\}$$

COLLAR



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FOLKLORE OF DATA RELIABILITY



Famous Example of Weather Station Change in Charlotte (NC).

STYLIZED SPREADSHEET OF A BASKET OPTION

Structure: Heating Degree Day (HDD) Floor (Put)

- Index: Cumulative HDDs
- Term: November 1, 2007 February 28, 2008
- Stations:
 - New York, LaGuardia 57.20%
 - Boston, MA 24.5%
 - Philadelphia, PA 12.00%
 - Baltimore, MD 6.30%
- Floor Strike: 3130 HDDs
- Payout: USD 35,000/HDD
- Limit: USD 12,500,000
- Premium: USD 2,925,000

WEATHER AND COMMODITY

Stand-alone

- temperature (\approx 80%)
- ▶ precipitation (≈ 10%)
- ▶ wind (≈ 5%)
- ▶ snow fall (≈ 5%)

In-Combination

- natural gas
- power
- heating oil
- propane
- Agricultural risk (yield, revenue, input hedges and trading)

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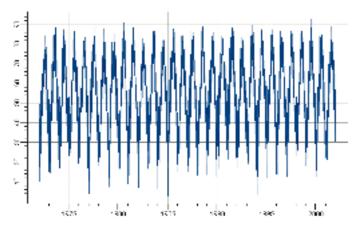
Power outage - contingent power price options

WEATHER (TEMPERATURES) DERIVATIVES

- Still Extremely Illiquid Markets (except for front month)
- Misconception: Weather Derivative = Insurance Contract
 - No secondary market (Except on Enron-on-Line!!!)
- Mark-to-Market (or Model)
 - Essentially never changes
 - At least, Not Until Meteorology kicks in (10-15 days before maturity)

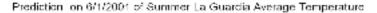
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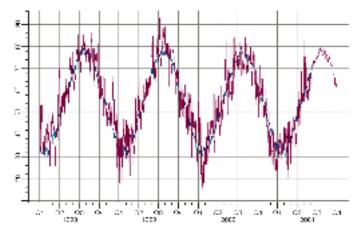
- Then Mark-to-Market (or Model) changes every day
- Contracts change hands
- That's when major losses occur and money is made
- This hot period is not considered in academic studies
 - Need for updates: new information coming in (temperatures, forecasts,)
 - Filtering is (again) the solution



La Guardia Daily Average Temperature

Daily Average Temperature at La Guardia.





Prediction on 6/1/2001 of daily temperature over the next four months.

THE FUTURE OF THE WEATHER MARKETS

- Social function of the weather market
 - Existence of a Market of Professionals (for weather risk transfer)

Under attack from

- (Re-)Insurance industry (but high freuency / low cost)
- Utilities (trying to pass weather risk to end-customer)
 - EDF program in France
 - Weather Normalization Agreements in US

Cross Commodity Products

Gas & Power contracts with weather triggers/contingencies

New (major) players: Hedge Funds provide liquidity

World Bank

Use weather derivatives instead of insurance contracts

THE WEATHER MARKET TODAY

- Insurance Companies: Swiss Re, XL, Munich Re, Ren Re
- Financial Houses: Goldman Sachs, Deutsche Bank, Merrill Lynch, SocGen, ABN AMRO
- Hedge funds: D. E. Shaw, Tudor, Susquehanna, Centaurus, Wolverine
- Where is Trading Taking Place?
 - Exchange: CME (Chicago Mercantile Exchange) 29 cites globally traded, monthly / seasonal contracts

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- ► OTC
- Strong end-user demand within the energy sector

INCOMPLETE MARKET MODEL & INDIFFERENCE PRICING

- Temperature Options: Actuarial/Statistical Approach
- Temperature Options: Diffusion Models (Danilova)
- Precipitation Options: Markov Models (Diko)
 - Problem: Pricing in an Incomplete Market
 - Solution: Indifference Pricing à la Davis

$$d\theta_t = p(t,\theta)dt + q(t,\theta)dW_t^{(\theta)} + r(t,\theta)dQ_t^{(\theta)}$$

$$dS_t = S_t[\mu(t,\theta)dt + \sigma(t,\theta)dW_t^{(S)}]$$

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- θ_t non-tradable
- St tradable

MATHEMATICAL MODELS FOR TEMPERATURE OPTIONS

Example: Exponential Utility Function

$$\tilde{\boldsymbol{\rho}}_t = \frac{\mathbb{E}\{\tilde{\phi}(\boldsymbol{Y}_T)\boldsymbol{e}^{-\int_t^T V(\boldsymbol{s},\boldsymbol{Y}_s)d\boldsymbol{s}}\}}{\mathbb{E}\{\boldsymbol{e}^{-\int_t^T V(\boldsymbol{s},\boldsymbol{Y}_s)d\boldsymbol{s}}\}}$$

where

$$\blacktriangleright \quad \tilde{\phi} = e^{-\gamma(1-\rho^2)f}$$

where $f(\theta_T)$ is the pay-off function of the European call on the temperature

$$\blacktriangleright \tilde{p}_t = e^{-\gamma(1-\rho^2)p_t}$$

where p_t is price of the option at time t

Y_t is the diffusion:

$$dY_t = [g(t, Y_t) - \frac{\mu(t, Y_t) - r}{\sigma(t, Y_t)}h(t, Y_t)]dt + h(t, Y_t)d\tilde{W}_t$$

starting from $Y_0 = y$

V is the time dependent potential function:

$$V(t,y) = -\frac{1-\rho^2}{2} \frac{(\mu(t,y)-r)^2}{\sigma(t,y)^2}$$



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